



Candace Bertotti

LANGUAGES:
ENGLISH

SENIOR
MASTER
CERTIFIED:



VitalSmarts
Virtual
Classroom

CERTIFIED:



In my free time, I like to: bring fabulous people together, eat delicious food outside, & be present.

AREAS OF EXPERTISE

- Government
- Associations
- Healthcare
- Corporations
- Academia
- Manufacturing
- Pharmaceuticals
- Retail
- Negotiation
- Rapid Culture Change
- Conflict Resolution
- Personal Branding
- Generational Differences
- Leadership Development
- Crisis Leadership

NOTABLE CLIENTS

- Google
- Honda
- State Farm
- NASA
- Freddie Mac
- Johnson & Johnson
- Bristol-Myers Squibb
- Eli Lilly
- Smithsonian Institute
- Penn State University
- American Red Cross
- The U.S. House of Representatives

EDUCATION

- Masters degree in Public Administration, **Harvard, Kennedy School of Government**
- Masters Certificate in Project Management, **The George Washington University**
- Education Policy Certificate, **The University of Virginia**
- Bachelors with a concentration in Corporate and Community Education, **Indiana University.**

Candace's passion is to deliver relevant and valuable skills, and enable participants to rapidly put those skills into practice and achieve better results. Candace works with an incredible range of audiences (from CEOs to coal miners), industries (from healthcare to high-tech), and organizations (from Homeland Security to Honda, Google, Mars Snack Food, and hundreds of others).

Candace began in live media, and then served in the federal government for seven years at the U.S. Department of Education. There she helped negotiate multi-million dollar contracts as well as controversial content decisions among multiple stakeholders. Candace now helps clients experience widespread improvements to productivity, internal and external communications, negotiation and influence, and overall effectiveness.

Candace served on the faculty at the University of Maryland in the Center for International Development and Conflict Management for five years where she taught Negotiation, Decision-Making, and Crisis Leadership to the federal government. Candace currently teaches Negotiation at Georgetown Law School and also serves as a mediator for child abuse cases for D.C. Superior Court.

“Your opening keynote was **everything we could hope for:** thought-provoking, enlightening, entertaining, interesting, informative, and inspiring. Wow, you hit them all!”

Training Participant